

Frequently Asked Questions (FAQ)

For Accounting Year 2023

1. What is the purpose of an Annual Bonus Statement?

The Annual Bonus Statement is shared every year, with policyholders who have participating policies with us. We would like to:

- keep you up to date on the performance of Singapore Life Ltd. (“Singlife”)’s Participating Fund (“Par Fund”);
- inform you of the bonuses that are allocated to your policies; and
- provide insights into the future outlook of the Par Fund based on the latest actuarial data and market outlook.

2. What are participating policies (“par policies”)?

Par policies allow policyholders to participate or share in the profits of Singlife’s Par Fund. They include whole life insurance plans and savings plans (also known as endowment plans in the insurance industry), which provide both guaranteed and non-guaranteed returns.

Guaranteed returns:	Non-guaranteed returns:
The amount you’ll definitely get when the policy matures or when you qualify for the payout (such as when you make a claim or surrender your plan).	This includes bonuses that you may receive. The actual amount may be affected by the Par Fund’s investment performance and insurance experience (such as claims paid out to policyholders).

3. How does a Par Fund work?

A Par Fund is an investment portfolio managed by the insurer to generate returns for its policyholders. Premiums from policyholders are pooled and collectively invested into a mix of assets (e.g. fixed income, equities, property) to generate investment returns. We may change the proportion invested over time to ensure that the Par Fund’s objectives and intended investment returns can be met.

The returns from the Par Fund are used for payouts to policyholders, such as their maturity benefit or claims, and to pay for the Par Fund’s management expenses.

4. What bonuses am I entitled to?

Two types of bonuses could be added to your par policies.

Reversionary Bonus:	Terminal Bonus:
This is a regular bonus, declared yearly. Once declared, it’s added to your guaranteed benefits and can’t be taken away from you.	This is a one-off bonus payable when your policy matures, or when you make a claim or surrender your policy.

Both types of bonuses are on top of the guaranteed returns of your par policies.

5. How are bonuses for policyholders and shareholders determined?

Bonuses are approved by Singlife’s Board of Directors, taking into account our Appointed Actuary’s written recommendations.

When making recommendations for the bonus declaration, our Appointed Actuary considers the following factors:

- past investment performance of our Par Fund;
- future investment outlook of our Par Fund;
- policyholders’ claims, surrender and lapse experience; and
- expenses incurred to manage our Par Fund.

Whenever bonuses are declared, shareholders are entitled to a maximum of 10% of bonuses paid to the policyholders. As such, the interests of policyholders and shareholders are aligned.

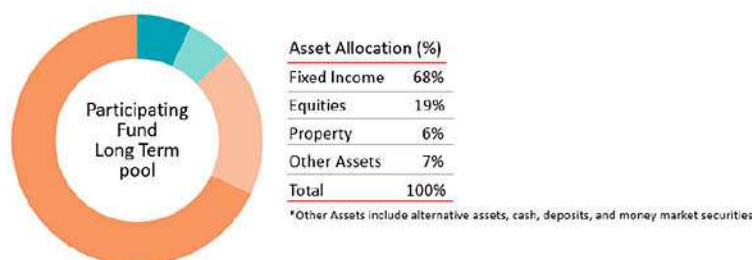
6. Who manages Singlife's Par Fund and how is it structured?

The Singlife Par Fund is managed by our in-house team who start with a strategic asset allocation designed with target return, liability, risk management and sustainability considerations. It may use external specialist fund managers to manage certain asset classes, including private equity and hedge funds.

7. What does Singlife's Par Fund invest in?

Singlife's Par Fund has an asset allocation to match its objectives and targeted investment returns.

The chart below shows the asset mix of the Fund as at 31 December 2023:



8. What factors affected the Par Fund's performance and bonus declaration for 2023?

The Par Fund returned 5.7% in 2023, a "risk-on" year. Compared with the rest of the industry, it was a good performance led by developed market equities (which were in turn led by the Magnificent 7 tech stocks), REITS and high yield instruments, while private real estate and private equity underperformed.

On the non-investment front, our expenses, claims and policy lapses were broadly in line with expectations.

The table below shows the investment returns of the Fund from 2021 to 2023.

Year	Par Fund: Long-Term Pool
2023	5.7%
2022	-13.6%
2021	1.5%
Average investment return	-2.5%

9. What is my bonus allocation for 2023 and how does it impact the projected maturity / surrender value of my policy(ies)?

We have maintained both the reversionary bonus rates and terminal bonus rates for your par policy(ies) despite a volatile year for the Par Fund in 2023. This means that the bonus rates are the same as last year's for all policies.

10. What's the future outlook for the Par Fund in 2024?

The Par Fund's strategic asset allocation is designed to meet a target hurdle rate of return over a very long-term investment horizon. The shorter-term performance outlook for the par fund will be driven by key factors such as economic growth, inflation, government / central bank policy and market expectations.

In 2024, we expect a continued slowing of economic growth and corporate earnings, with world GDP growth remaining below recent averages. Inflation has been on a downtrend since 2022, and we believe this will continue to be so in 2024, consistent with slowing economic growth, but we expect inflation to remain above central bank targets (i.e. above 2%).

Overall, given these considerations, we believe the risk/reward outlook generally favors fixed income over equities in 2024. Risk factors which could upset the current inflation downtrend include a broad expansion of war in the Middle East and related supply chain disruptions and energy shocks, or populist outcomes in 2024 political elections with an increase in onshoring, tariffs and protectionism.

11. How does the future performance of the Par Fund affect my bonuses?

Bonuses are allocated each year, over the policy term of your par policy. The future investment performance of the Par Fund plays a critical role in determining bonuses in the years ahead.

Even if investment performance fluctuates from year to year, we try to ensure our policyholders get a steady rate of bonuses. To do so, we smooth (or level out) bonuses over time. This means that we may hold back some bonuses when the Par Fund performs well, so that they can be distributed to policyholders when market conditions are not favourable for the Fund's performance.

Other non-investment factors that could affect your bonus in the future include:

- claim, lapse and expense experience of the Fund
- tax and regulatory changes to the Fund

12. Are my par policies safe with Singlife?

Yes. Singlife is financially sound with a capital in excess of required levels set by the Monetary Authority of Singapore. We're committed to delivering stable and reasonable returns for your par policies.

This document is for general information only. Please consult your financial adviser representative should you need any financial advice. While every care has been taken to provide accurate information, we reserve the right to correct any error or omission and accept no liability for any loss arising from any use of or reliance on the information. In the event of any inconsistencies between the English and Mandarin versions of this document, the English version shall prevail. Information is accurate as at May 2024.

常见问题解答 (FAQ)

2023年会计年度

1. 分享年度分红报表的目的是什么？

我们每年都会与分红保单的投保人分享年度分红报表。我们希望透过这样能：

- 方便您了解 Singapore Life Ltd（即“Singlife”）分红基金的最新业绩；
- 告知您保单获分配的红利；并
- 提供基于最新精算数据和市场展望的分红基金前景分析。

2. 什么是分红保单？

分红保单的投保人可以参与或分享 Singlife 分红基金的利润分红。这类保单包括终身人寿保险和储蓄保险—各有担保回报和非担保回报两种类型。

担保回报：	非担保回报：
保单到期时或您有资格获得赔付时（例如您提出理赔或申请退保）您必定会获得的金额。	这包括您可能会收到的红利，但实际金额可能受分红基金投资业绩和保险历史记录（例如保单持有人理赔）的影响。

3. 分红基金如何运作？

分红基金是保险公司为了给投保人谋求回报而管理的投资组合。保险公司将所有投保人的保费共同投入资产组合（例如固定收益资产、股票、地产投资），以产生投资回报。随着时间的推移，我们可能会修改投资比例，以确保满足分红基金的目标，达到预期的投资回报。

分红基金的回报会用于支付投保人的到期红利或理赔等项目，以及支付分红基金的管理费用。

4. 我有权享受哪些红利？

您的分红保单可能会包含两类红利：

复归红利	终期红利
这是属于每年宣布的定期红利，宣布后将成为您专属、固定的担保红利。	这是属于在保单到期或您提出理赔/退保时支付的一次性红利。

两种红利都是在分红保单的担保回报之外另算。

5. 投保人和股东的红利如何确定？

Singlife 董事会参考指定精算师的书面建议，决定是否批准相关红利。

制定红利宣布建议时，指定精算师会考虑以下因素：

- 分红基金的过往投资业绩；
- 分红基金的未来投资前景；
- 投保人的理赔、退保和保单失效历史记录；及
- 管理分红基金的开支。

宣布红利时，股东最高可按投保人所获红利的10%分红。因此，确保投保人和股东的利益是一致的。

6. Singlife 分红基金由谁管理，管理机构的构成情况如何？

Singlife 分红基金由我们的内部团队管理。他们考虑目标回报、债务、风险管理和可持续性，从而开展策略性资产配置。分红基金也可能会聘用外部专业基金经理来管理某些资产类别，包括私募股权和对冲基金。

7. Singlife 分红基金投资哪些项目？

Singlife 分红基金采用与投资目标和目标投资回报相匹配的资产配置。

下表显示截至2023年12月31日本基金的资产组合：



8. 影响分红基金2023年业绩和红利的因素有哪些？

分红基金在市场偏好追求风险的2023年里取得了5.7%的回报。相比行业整体情况，发达市场股票（由 Magnificent 7 科技股带动）、房地产投资信托基金（REITs）和高收益工具领涨，表现良好，而私人房地产和私募股权表现不如预期。

在非投资方面，Singlife 的公司开支费用、客户索赔、保单失效情况均在预期之内。

下表显示了2021年至2023年分红基金的投资回报：

年份	分红基金：长期资金池
2023	5.7%
2022	-13.6%
2021	1.5%
平均投资收益 回报	-2.5%

9. 我的2023年红利如何分配？它对我保单的预计到期/退保价值有什么影响？

尽管分红基金在2023年受到波动，我们仍维持了您保单的复归红利率和终期红利率。这意味着所有保单本年的红利率与去年相同。

10. 2024年分红基金展望如何？

分红基金的战略资产配置旨在满足较长投资期限的目标最低预期回报率。基金短期内的业绩前景将受到经济增长、通胀、政府/央行政策和市场预期等关键因素的影响。

我们预计经济增长和企业盈利将在2024年持续放缓，世界生产总值（GDP）增长仍将低于近期平均水平。自2022年以来，通胀一直处于下降趋势。我们认为这种趋势将在2024年延续，与经济增长放缓相一致，但我们预计通胀将保持在央行目标之上（即高于2%）。

考虑以上因素，我们认为 2024 年的风险/回报前景整体利好固定收益资产而非股票。中东战争规模的扩大以及相关的供应链中断和能源冲击，2024 年政治选举可能产生的民粹主义结果，以及随之而来的在岸外包、关税和保护主义的加剧，都有可能扰乱当前通胀下行趋势的风险。

11. 分红基金的未来业绩会如何影响我的红利？

在分红保单期限内，每年都会分配。接下来几年的红利高低主要取决于分红基金的未来投资表现。

即使投资表现每年都有所波动，我们也会努力确保投保人的红利稳定。为此，我们会尽量随时间推移维持。我们可能会暂留分红基金业绩良好时所得的部分红利，并在市场条件不佳、分红基金业绩较弱时分配给投保人。

其他可能会影响未来红利的非投资因素包括：

- 分红基金的理赔、保单失效及费用历史情况
- 分红基金的税务和监管变化

12. 我在 Singlife 办理的分红保单安全吗？

安全。Singlife 财务状况良好，资本偿付能力高于新加坡金融管理局。我们致力于为您的分红保单取得合理的稳定回报。

本文件仅供一般参考。若需任何财务建议，请咨询财务顾问。我们已尽一切努力提供准确信息，且有权对任何错误或遗漏进行更正；对于因使用或依赖本文信息所引起的任何损失，我们概不承担任何责任。若本文件的简体中文版与英文版出现差异，以英文版为准。截至 2024 年 5 月，信息准确无误。